Multifamily Natural Gas Solutions: Renovations and Conversions



NOBL PARK APARTMENTS UPGRADE TO NATURAL GAS

Clean burning gas fireplaces replace ashes and higher electric bills

Renovation: Nobl Park Apartments 6001 NE 102nd Ave. Vancouver, WA

Completion date: Summer 2015

Equipment Installed: 144 32,000BTU Heat & Glo Supreme-130 gas fireplaces 1,000' of yard main to each cluster of 10 to 12 apartments.

Incentives Received: \$43,200 in savings (\$300 per apartment) Residents of the remodeled Nobl Park Apartments in Vancouver, WA, now enjoy the ambience and comfort of new natural gas fireplaces. And for just 40 cents an hour, these hearths provide two- and three-bedroom units an affordable, convenient, safe and clean heat source.

The Cost Challenge

Nobl Park's owners wanted to upgrade their 1960s-era complex of two- and three-bedroom apartments.

- Each unit had outdated wood fireplaces and electric wall heaters.
- Firewood left behind dirt and scuffs, pollution from smoke and particulates.
- Electric wall heaters were inefficient and costly to operate.
- But upgrading all 144 units with no gas service on site seemed too expensive.

Project Planning

NW Natural's representatives met with owners multiple times to discuss design and feasibility scenarios.

 NW Natural's multifamily project team outlined designs and costs of extending gas service to the site.

- Reps from the NW Natural Appliance Center negotiated competitive pricing for 144 new gas hearths.
- Owners ultimately opted for a remodel that included exterior paint, all new windows and an upgrade to efficient, clean natural gas in every apartment.

Bringing in natural gas has made our units more comfortable and desirable for our tenants. The team at NW Natural went the extra mile to keep the project on track and our residents happy. That makes everyone's job easier.

Craig Anderson, asset manager Nobl Park Apartments







Nobl Park in Vancouver, WA, features 144 highefficiency natural gas fireplaces, which provide affordable, clean heat for about 40 cents an hour.

For cooking, heating and ambience, nothing beats the comfort, safety and affordability of clean-burning natural gas. And with new products by top manufacturers designed with multifamily in mind, there has never been a better time to add natural gas service into your mixed-use project.

Considerate Construction

With many long-time residents, as well as families with children on summer vacation, this renovation required an additional level of care.

- NW Natural used its own engineering and construction crews rather than third-party contractors. This provided additional oversight and quality control.
- Service lines installed with horizontal drilling and hand trenching preserved existing landscaping.
- Regular meetings kept residents informed and addressed their questions and concerns.

Successful Conversion

With careful coordination and planning, installing service lines and fireplaces in all 144 units took just six weeks.

- As a thank-you, NW Natural brought the Cook Wagon out for a poolside BBQ. The team grilled up burgers and hotdogs for tenants and staff.
- NW Natural employees also handed out safety information and showed residents how to use their new natural gas fireplaces.

Ready to upgrade to natural gas?

Our multifamily project team will advise you on the amenities best suited for your project and budget. Using our proprietary renter-preference simulator, we'll quantify the renter premium of your gas configuration. And our engineers will work with your building team every step of the way.

Let NW Natural help take your project to the next level:

- Financial incentives up to \$750 per unit*
- Technical and engineering assistance
- Promotional support for your project's grand opening.

Connect with our multifamily account manager:

 D.G. Graham deg@nwnatural.com 503-220-2433

Or visit us online at **nwnatural.com/ multifamily**.

^{*}Limited incentives available and distributed on a first come, first served basis.