



**NW Natural®**

## **REQUEST FOR PROPOSAL #2025-01**

### **QUESTIONS & ANSWERS**

1. Q: Is the date of delivery to be before October 2026?  
A: Initial delivery must commence no later than October 31, 2026.
2. Q: When is the earliest possible start date for delivery?  
A: NW Natural is seeking volumes for our upcoming Price Gas Adjustment (PGA) year which starts November 1, 2025. Deliveries can start as soon as that same date.
3. Q: What internal timeline does NW Natural require for term-sheet negotiation, approvals, and definitive agreement execution to align a long-term purchase with your procurement cycle?  
A: NW Natural is seeking volumes for the upcoming Price Gas Adjustment (PGA) year which starts November 1, 2025. Term sheet negotiations may begin as soon as short-listed proposals are identified (July 26) and agreements must be executed by early September.
4. Q: Would NW Natural agree to a 'delay-to-deliver' clause—permitting shifts in the commencement date without penalty—provided the overall term remains intact.  
A: This could be problematic as NW Natural needs to forecast the volumes that are expected for the upcoming PGA year (November-October) to our regulatory authorities. However, this is open to negotiation should the delays not be overly extensive.
5. Q: Does NW Natural have an ideal term length?  
A: NW Natural is open to all contract durations. The opportunity for renewal is appreciated.
6. Q: Does NW Natural have a preferred renewal option period (for example, two successive 5-year extensions)?  
A: NW Natural does not have a preference for a renewable option period, but renewal options are appreciated.  
Q: Can the bundled product
7. Q: Is physical delivery of the RNG molecule required at NW Natural's designated injection point?  
A: It is not a requirement to acquire the physical molecules on NW Natural's system or any other system
8. Q: Do we need to procure a physical pathway and a RNG dispensing point in order to generate credits (OR Clean Fuels Standard) as part of your program? Or are we able to simply offer a book and claim? Is there a preference then for bundled vs unbundled book and claim?  
A: No. NW Natural seeks book-and-claim RTCs that can be generated in M-RETS. Unbundled is preferred but we are open to bundled products as well.
9. Q: Is there a minimum volume per year that NW Natural would prefer?  
A: NW Natural seeks a specific volume of RNG; however, this may be composed of one or more resources. No minimum is required.



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10. Q: Are you open to taking a percentage of supply from a project? i.e. 50% of production?  
A: Yes.
11. Q: Our facility has a verified CI score using the Environment and Climate Change Canada OpenLCA model as we are a Canadian based producer. Is this model acceptable?  
A: NW Natural's regulatory reporting requires a CI Score calculated using the Oregon (OR)-GREET model. However, NW Natural can supply you with a simplified version of this model, in Excel form, that you can use for this calculation.
12. Q: The RFP document states that a non-disclosure agreement must be submitted. Is there a deadline for the NDA submission?  
A: If an NDA is not already in place, complete and submit the included NDA form with your proposal. The NDA does not need to be fully executed prior to initial proposal evaluation. Should your proposal be advanced to the second round of evaluation, an executed NDA will be required.
13. Q: Does each proposal require a completed TC and Renewable Natural Gas Attributes Purchase and Sale Agreement or do we need to submit a separate Response Template for each proposal and one copy of everything else?  
A: Completed purchase agreement templates are not required for proposal submittal. Please provide required documents for each proposal as noted in section 4 of the RFP.
14. Q: Company A will be handling Company B's RFP submission to you (Company A as their marketing agent). Do you require Company A to register for this with Company B or is Company B "onboard" with you sufficient for that?  
A: That is sufficient.
15. Q: Regarding the Seller Covenants Language in the contract template, is NW Natural requesting that the Seller refrain from acting upon any offers to be acquired or to acquire other projects during the term of the contract?  
A: The provision is intended to make sure that there isn't a corporate restructuring that leaves NW Natural with a counterparty that we would not choose to do business with due to assessed risk. We generally replace (i) with (ii) with a credit event upon a merger-type event.
16. Q: The RFP states that one of the criteria being scored is certification as minority owned, women-owned, disadvantaged, or emerging small business. Is this certification a requirement for a proposal to be considered?  
A: No this is not a requirement; it is part of the Evaluation Criteria. Diversity and Corporate Responsibility are weighted for 5% of the total score.
17. Q: Section 1 Row 22 (of response template): Would a National Women's Business Enterprise Certificate, similar national certification, or another State's certification work instead of an Oregon State Certificate?  
A: Yes. NW Natural assigns a score to a Diversity/Corporate Responsibility category which is considered when comparing proposals that are similar in cost.
18. Q: Does NW Natural consider CI score in its evaluation?



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A: CI Score is not considered in NW Natural's evaluation of proposals. Note that NW Natural is required to report the CI scores of contracted decarbonization resources to regulatory authorities.

19. Q: What does the Feedstock Rights Term mean?

A: NW Natural is referring to the length of the contract for procuring the feedstock to produce biogas. If the proposed opportunity to secure offtake exceeds the length of the feedstock contract, there is an increased risk to the offtake buyer (NW Natural) that contracted volumes will not be available.

20. include RINs?

A: NW Natural is not seeking RINs at this time.

21. Q: Environmental attributes definition doesn't describe voluntary carbon credits (VCC) that can be generated by the AD, if designed in certain ways. Who owns these VCC in this instance?

A: In this RFP, NW Natural is planning to purchase offtake in the form of RTCs, equivalent to 1 MMBtu of thermal energy. NWN is not interested in purchasing/owning the VCCs.

22. Q: For a long-term unbundled agreement, what form of price escalation (e.g., fixed annual %, inflation-linked, etc.) and collar/floor mechanisms would be acceptable to NW Natural?

A: NW Natural is open to price escalators based on various factors (including fixed and CPI) as well as minimum/maximum volumes. Please include any price escalators in your bid. Contract parameters can be discussed during contract negotiations.

23. Q: How does NW Natural consider target volumes in a long-term contract? Would NW Natural consider modest year-to-year volume flexibility ( $\pm 10\%$ )?

A: Fixed volumes are preferred, however, volume flexibility is acceptable. Production-based volumes may warrant contracted minimums or other such provisions.

24. Q: What forms of credit support (e.g., parent guaranty, letter of credit) and tenor would NW Natural expect for a long-term attributes purchase?

A: The credit support will depend on the credit worthiness of the supplier, the amount of gas NW Natural would be purchasing, and any other nuances NW Natural would be looking at negotiating regarding damages.

25. Q: Will there be an opportunity to bid on transport cost from the producer site?

A: No. Resources must be injected into a common carrier and NW Natural can purchase RTCs as bundled versus unbundled. Transport costs are not a factor.

26. Q: Which contracts are needed per resource type?

A: See matrix below:



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<b>Resource Type:</b>	<b>Contracts required</b>
Unbundled RTCs	-Exhibit D: Renewable Natural Gas Attributes Purchase and Sale Agreement
Bundled RTCs – Variable Quantity	-Base Contract, Bundled Renewables -Exhibit C: Transaction Confirmation for a Variable Quantity
Bundled RTCs – Fixed Quantity	-Base Contract, Bundled Renewables -Exhibit B: Transaction Confirmation for a Fixed Quantity
Unbundled Hydrogen RTCs	Exhibit E: Hydrogen Attributes Purchase and Sale Agreement